Meet Brian

Short biography



Brian L. Fontenot is an entrepreneur, investor, philanthropist, mentor, and speaker who helps organizations and people turn complex challenges into measurable progress. His work spans growth strategy, technology, financial operations, investing, scholarships, and leadership development. Known for connecting ambitious ideas with disciplined execution, Brian gives audiences practical ways to challenge barriers, make clearer decisions, and build lasting value.

Event introduction

Brian L. Fontenot is an entrepreneur, investor, philanthropist, mentor, and speaker whose work connects business transformation with human potential. He reports helping a Fortune 10 company generate $780 million in sales and helping multiple Fortune 100 companies increase revenue by more than $100 million. He has also built and supported scholarship, mentorship, and professional-development initiatives designed to prepare emerging leaders for their careers. Drawing from experience in strategy, technology, capital, operations, and community impact, Brian helps audiences move from inspiration to practical action—and challenges them to build opportunities that extend beyond themselves.

Business and community impact

$780M Fortune 10 sales impact, owner-reported.

$100M+ revenue growth at multiple Fortune 100 companies, owner-reported.

$1M+ combined scholarship and in-kind mentorship value, program-reported.

$100K–$200K approximate annual scholarship awards, program-reported.

Speaking and booking

Breaking Barriers for Transformational Change

Recognize self-limiting patterns, challenge inherited constraints, and translate an ambitious vision into the next executable move.

Innovation Through Elimination

Use critical thinking to remove friction, simplify decisions, and create room for the solutions an organization actually needs.

Legacy Building Through Storytelling

Connect a strong idea, mission, or business to a story that aligns people and gives change a memorable reason to matter.

Growth, Capital & Execution

Bring strategy, financial choices, operating discipline, and team accountability together to build sustainable value.

Leadership That Creates Leaders

Move beyond individual achievement by building access, confidence, and practical capability in the people coming next.

Plan an engagement

Bring your audience, topic, preferred format, event date, location, and any recording or press deadline to an introductory call.

Schedule a conversation